# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One)  ☑ OUARTERLY REPORT PURSUA	NT TO SECTION 13 OR 15(d) OF THE SEC	LIDITIES EYCHANCE ACT OF 1024
QUARIERLI REFORT FORSON	For the quarterly period ended Septemb	
	OR	ici 30, 2020
☐ TRANSITION REPORT PURSUA	NT TO SECTION 13 OR 15(d) OF THE SEC	URITIES EXCHANGE ACT OF 1934
	For the transition period from	
	Commission file number: 001-35	
Me	rrimack Pharmaceı	iticals, Inc.
	(Exact name of registrant as specified in	its charter)
<b>Delaware</b> (State or other jurisc incorporation or orga	liction of	04-3210530 (I.R.S. Employer Identification Number)
One Broadway, 14 Cambridge, I (Address of principal exe	MA	02142 (Zip Code)
	(617) 441-1000 (Registrant's telephone number, including an	
Securities registered pursuant to Sect	ion 12(b) of the Act:	
Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common stock, \$0.01 par value	MACK	Nasdaq Global Market
1934 during the preceding 12 months (or for requirements for the past 90 days. Yes ⊠ Indicate by check mark whether the r	such shorter period that the registrant was requir No  egistrant has submitted electronically every Inter	led by Section 13 or 15(d) of the Securities Exchange Act of red to file such reports), and (2) has been subject to such filing active Data File required to be submitted pursuant to Rule 405 orter period that the registrant was required to submit such
	itions of "large accelerated filer," "accelerated fil	d filer, a non-accelerated filer, a smaller reporting company, or er," "smaller reporting company," and "emerging growth
Large accelerated filer  Non-accelerated filer  Emerging growth company  □		Accelerated filer ⊠ Smaller reporting company ⊠
	cate by check mark if the registrant has elected n ds provided pursuant to Section 13(a) of the Exch	ot to use the extended transition period for complying with any ange Act. $\ \square$
Indicate by check mark whether the r	egistrant is a shell company (as defined in Rule 1	2b-2 of the Exchange Act). Yes $\square$ No $\boxtimes$
As of November 2, 2020, there were	13,380,243 shares of Common Stock, \$0.01 par v	value per share, outstanding.
115 of Frovenisci 2, 2020, there were	25,555,2 to shares of Common Stocks, wo.of part	rance per crime, outcommung.

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# FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q contains forward-looking statements that involve substantial risks and uncertainties. All statements, other than statements of historical facts, contained in this Quarterly Report on Form 10-Q, including statements regarding our strategy, future operations, future financial position, future revenues, projected costs, prospects, plans and objectives of management, are forward-looking statements. The words "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," "predict," "project," "target," "potential," "will," "would," "could," "should," "continue" and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words.

The forward-looking statements in this Quarterly Report on Form 10-Q include, among other things, statements about:

- our rights to receive payments related to the milestone events under the asset purchase and sale agreement with Ipsen S.A.;
- our rights to receive payments related to the milestone events under the asset purchase agreement with Elevation Oncology, Inc. (formerly known as 14ner Oncology, Inc.), when expected or at all;
- our cash runway and the sufficiency of our financial resources to fund our operations;
- our ability to utilize our net operating loss carryforwards in future periods;
- our plans to cease development of our product candidates and diagnostics;
- our plans to seek to divest our product candidates and other assets;
- · our estimates regarding expenses, future revenues, capital requirements and needs for additional financing; and
- other risks detailed from time to time in our filings with the Securities and Exchange Commission (the "SEC"), press releases and other communications, including those set forth under "Risk Factors" included in our Annual Report on Form 10-K for the year ended December 31, 2019, and in the documents incorporated by reference herein and therein.

We may not actually achieve the plans, intentions or expectations disclosed in our forward-looking statements, and you should not place undue reliance on our forward-looking statements. Actual results or events could differ materially from the plans, intentions and expectations disclosed in the forward-looking statements we make. Our forward-looking statements do not reflect the potential impact of any future acquisitions, mergers, dispositions, joint ventures, collaborations or investments that we may make.

You should read this Quarterly Report on Form 10-Q and the documents that we have filed as exhibits to this Quarterly Report on Form 10-Q completely and with the understanding that our actual future results may be materially different from what we expect. We do not assume any obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

# NOTE REGARDING TRADEMARKS

ONIVYDE® is a trademark of Ipsen S.A. Any other trademarks, trade names and service marks referred to in this Quarterly Report on Form 10-Q are the property of their respective owners.

# PART I

# FINANCIAL INFORMATION

# Item 1. Financial Statements.

# Merrimack Pharmaceuticals, Inc. Condensed Consolidated Balance Sheets (unaudited)

(in thousands, except per share amounts)	Sep	otember 30, 2020	De	ecember 31, 2019
Assets				
Current assets:				
Cash and cash equivalents	\$	15,814	\$	16,580
Prepaid expenses and other current assets		2,870		2,112
Total current assets		18,684		18,692
Other assets		274		1,390
Total assets	\$	18,958	\$	20,082
Liabilities and stockholders' equity	-			
Current liabilities:				
Accounts payable, accrued expenses and other	\$	2,218	\$	2,714
Other current liability		<u> </u>		56
Total current liabilities		2,218		2,770
Total liabilities		2,218		2,770
Commitments and contingencies				
Stockholders' equity:				
Preferred stock, \$0.01 par value: 10,000 shares authorized at September 30, 2020 and December 31, 2019; no shares issued or outstanding at September 30, 2020 or December 31, 2019		_		_
Common stock, \$0.01 par value: 30,000 shares authorized at September 30, 2020 and December 31, 2019; 13,380 shares issued and outstanding at September 30, 2020				
and December 31, 2019		1,334		1,334
Additional paid-in capital		557,935		556,587
Accumulated deficit		(542,529)		(540,609)
Total stockholders' equity		16,740		17,312
Total liabilities and stockholders' equity	\$	18,958	\$	20,082

# Merrimack Pharmaceuticals, Inc. Condensed Consolidated Statements of Operations and Comprehensive Loss (unaudited)

	Three Mont Septemb				Nine Montl Septemb			
(in thousands, except per share amounts)	2020 2019			2020			2019	
Operating expenses:								
Research and development expenses	\$ _	\$	_	\$	_	\$	11,100	
General and administrative expenses	1,007		4,346		4,126		13,958	
Gain on sale of assets	 _		(3,500)		(2,139)		(4,910)	
Total operating expenses	1,007		846		1,987		20,148	
Loss from operations	 (1,007)		(846)		(1,987)		(20,148)	
Other income and expenses:								
Interest income	1		140		49		712	
Interest expense	_		_		_		(1,527)	
Other income, net	_		1		18		370	
Total other income and expenses	 1		141		67		(445)	
Net loss	\$ (1,006)	\$	(705)	\$	(1,920)	\$	(20,593)	
Other comprehensive income:	 							
Unrealized gain on marketable securities	_		_		_		9	
Other comprehensive income	 _				_		9	
Comprehensive loss	\$ (1,006)	\$	(705)	\$	(1,920)	\$	(20,584)	
Net loss per common share - basic and diluted	\$ (0.08)	\$	(0.05)	\$	(0.14)	\$	(1.54)	
Weighted-average common shares used to compute basic and	 						<u> </u>	
diluted net loss per common share	13,380		13,358		13,380		13,348	
Cash dividend paid per common share	\$ _	\$	1.4967	\$	_	\$	1.4967	

# Merrimack Pharmaceuticals, Inc. Condensed Consolidated Statements of Stockholders' Equity (unaudited)

	Commo	n Stoc	k			_	N															
(in thousands)	Shares	A	mount	Additional Paid-In Capital		Paid-In Capital		Paid-In		Paid-In		Paid-In		Paid-In		Paid-In		Com	umulated Other prehensive Loss	Accumulated Deficit		Total ckholders' Equity
Balance at December 31, 2019	13,380	\$	1,334	\$	556,587	\$		\$ (540,609)	\$	17,312												
Stock-based compensation	_		_		484		_	_		484												
Net income								249		249												
Balance at March 31, 2020	13,380	\$	1,334	\$	557,071	\$	_	\$ (540,360)	\$	18,045												
Stock-based compensation	_		_		464		_	_		464												
Net loss								(1,163)		(1,163)												
Balance at June 30, 2020	13,380	\$	1,334	\$	557,535	\$		\$ (541,523)	\$	17,346												
Stock-based compensation					400					400												
Net loss	_		_		_		_	(1,006)		(1,006)												
Balance at September 30, 2020	13,380	\$	1,334	\$	557,935	\$		\$ (542,529)	\$	16,740												
	Commo	n Stoc	k																			
						Acc	umulated															
					Additional Paid-In		Other	Accumulated	Sto	Total ckholders'												
(in thousands)	Shares	A	mount		Paid-In Capital	Com	Other prehensive Loss	Accumulated Deficit		Total ckholders' Equity												
Balance at December 31, 2018	<u>Shares</u> 13,343	<u>A</u>	mount 1,334		Paid-In	Com	Other prehensive			ckholders'												
Balance at December 31, 2018 Stock-based compensation		_			Paid-In Capital	Com	Other prehensive Loss	Deficit		ckholders' Equity												
Balance at December 31, 2018 Stock-based compensation Unrealized gain on marketable securities		_			Paid-In Capital 580,771	Com	Other prehensive Loss	Deficit		ckholders' Equity 58,819												
Balance at December 31, 2018 Stock-based compensation	13,343	_	1,334 — — —		Paid-In Capital 580,771 594 — —	Com	Other prehensive Loss (9)	Deficit		ckholders' Equity 58,819 594												
Balance at December 31, 2018 Stock-based compensation Unrealized gain on marketable securities Net loss Balance at March 31, 2019		_			Paid-In Capital 580,771 594 — — — 581,365	Com	Other prehensive Loss (9) — 9	Deficit \$ (523,277)		ckholders' Equity 58,819 594												
Balance at December 31, 2018 Stock-based compensation Unrealized gain on marketable securities Net loss Balance at March 31, 2019 Stock-based compensation	13,343	\$	1,334 — — —	\$	Paid-In Capital 580,771 594 — — — — — — — 581,365 487	Com	Other prehensive Loss (9) — 9	Deficit \$ (523,277)  (10,458)	\$	ckholders' Equity 58,819 594 9 (10,458)												
Balance at December 31, 2018 Stock-based compensation Unrealized gain on marketable securities Net loss Balance at March 31, 2019 Stock-based compensation Exercise of stock options	13,343	\$	1,334 — — —	\$	Paid-In Capital 580,771 594 — — — 581,365	Com	Other prehensive Loss (9) — 9	Deficit  \$ (523,277)   (10,458)  \$ (533,735)	\$	58,819 594 9 (10,458) 48,964												
Balance at December 31, 2018 Stock-based compensation Unrealized gain on marketable securities Net loss Balance at March 31, 2019 Stock-based compensation	13,343 ——————————————————————————————————	\$	1,334 ———————————————————————————————————	\$	Paid-In Capital 580,771 594 — — — — — — — 581,365 487	Com	Other prehensive Loss (9) — 9	Deficit  \$ (523,277)   (10,458)  \$ (533,735)   (9,430)	\$	58,819 594 9 (10,458) 48,964 487												
Balance at December 31, 2018 Stock-based compensation Unrealized gain on marketable securities Net loss Balance at March 31, 2019 Stock-based compensation Exercise of stock options	13,343 ——————————————————————————————————	\$	1,334 — — —	\$	Paid-In Capital 580,771 594 — — — — — — — 581,365 487	Com	Other prehensive Loss (9) — 9	Deficit  \$ (523,277)   (10,458)  \$ (533,735)	\$	ckholders' Equity 58,819 594 9 (10,458) 48,964 487 23												
Balance at December 31, 2018 Stock-based compensation Unrealized gain on marketable securities Net loss Balance at March 31, 2019 Stock-based compensation Exercise of stock options Net loss	13,343 ——————————————————————————————————	\$	1,334 ———————————————————————————————————	\$	Paid-In Capital 580,771 594 ———————————————————————————————————	\$ \$	Other prehensive Loss (9) — 9	Deficit  \$ (523,277)   (10,458)  \$ (533,735)   (9,430)	\$	ckholders' Equity 58,819 594 9 (10,458) 48,964 487 23 (9,430)												
Balance at December 31, 2018 Stock-based compensation Unrealized gain on marketable securities Net loss Balance at March 31, 2019 Stock-based compensation Exercise of stock options Net loss Balance at June 30, 2019	13,343 ——————————————————————————————————	\$	1,334 ———————————————————————————————————	\$	Paid-In Capital 580,771 594 ———————————————————————————————————	\$ \$	Other prehensive Loss (9) — 9	Deficit  \$ (523,277)   (10,458)  \$ (533,735)   (9,430)	\$	ckholders' Equity 58,819 594 9 (10,458) 48,964 487 23 (9,430) 40,044												
Balance at December 31, 2018 Stock-based compensation Unrealized gain on marketable securities Net loss Balance at March 31, 2019 Stock-based compensation Exercise of stock options Net loss Balance at June 30, 2019 Stock-based compensation	13,343 ——————————————————————————————————	\$	1,334 ———————————————————————————————————	\$	Paid-In Capital  580,771  594	\$ \$	Other prehensive Loss (9) — 9	Deficit  \$ (523,277)   (10,458)  \$ (533,735)   (9,430)	\$	ckholders' Equity 58,819 594 9 (10,458) 48,964 487 23 (9,430) 40,044 703												
Balance at December 31, 2018 Stock-based compensation Unrealized gain on marketable securities Net loss Balance at March 31, 2019 Stock-based compensation Exercise of stock options Net loss Balance at June 30, 2019 Stock-based compensation Exercise of stock options	13,343 ——————————————————————————————————	\$	1,334 ———————————————————————————————————	\$	Paid-In Capital  580,771  594  581,365 487 23 581,875  703 60	\$ \$	Other prehensive Loss (9) — 9	Deficit	\$	ckholders' Equity 58,819 594 9 (10,458) 48,964 487 23 (9,430) 40,044 703 60												

# Merrimack Pharmaceuticals, Inc. Condensed Consolidated Statements of Cash Flows (unaudited)

	Nine Months Ended September 30,						
(in thousands)	 2020	er 50,	2019				
Cash flows from operating activities							
Net loss	\$ (1,920)	\$	(20,593)				
Adjustments to reconcile net loss to net cash used in operating activities							
Non-cash interest expense	_		141				
Loss on extinguishment of debt	_		971				
Depreciation and amortization expense	_		2,228				
Gain on sale of equipment	_		(1,984)				
Gain on sale of in progress research and development	(2,139)		(3,500)				
Amortization and accretion on marketable securities	_		(292)				
Stock-based compensation expense	1,348		1,784				
Gain on equity method investment	_		(372)				
Changes in operating assets and liabilities:							
Prepaid expenses and other assets	358		3,001				
Accounts payable, accrued expenses and other	(496)		(10,112)				
Net cash used in operating activities	(2,849)		(28,728)				
Cash flows from investing activities							
Proceeds from sale of property and equipment	_		2,025				
Proceeds from sale of in progress research and development	2,139		3,500				
Proceeds from sale of equity method investment	_		7,800				
Proceeds from maturities and sales of marketable securities	_		51,500				
Net cash provided by investing activities	2,139		64,825				
Cash flows from financing activities							
Proceeds from exercise of stock options	_		83				
Repayment of other liability	(56)		_				
Repayment of debt	_		(15,000)				
Payment of debt extinguishment costs	_		(985)				
Payment of dividend	_		(20,000)				
Net cash used in financing activities	(56)		(35,902)				
Net (decrease) increase in cash, cash equivalents and restricted cash	(766)		195				
Cash, cash equivalents and restricted cash, beginning of period	16,580		20,663				
Cash, cash equivalents and restricted cash, end of period	\$ 15,814	\$	20,858				
Non-cash investing activities			·				
Supplemental disclosure of cash flows							
Cash paid for interest	\$ _	\$	1,399				

# Merrimack Pharmaceuticals, Inc. Notes to Condensed Consolidated Financial Statements (unaudited)

# 1. Nature of the Business

Merrimack Pharmaceuticals, Inc. (the "Company") is a biopharmaceutical company based in Cambridge, Massachusetts that is eligible to receive up to \$450.0 million in contingent milestone payments related to its sale of ONIVYDE® and MM-436 to Ipsen S.A. ("Ipsen") in April 2017 (the "Ipsen sale") and up to \$54.5 million in contingent milestone payments related to its sale of MM-121 and MM-111 to Elevation Oncology, Inc. (formerly known as 14ner Oncology, Inc.), or Elevation, in July 2019. The Company does not have any ongoing research or development activities and is seeking potential acquirers for its remaining preclinical and clinical assets. The Company does not have any employees as of September 30, 2020 and instead uses external consultants for the operation of the Company.

The \$450.0 million in contingent milestone payments resulting from the Ipsen sale consist of:

- \$225.0 million upon approval by the U.S. Food and Drug Administration ("FDA") of ONIVYDE for the first-line treatment of metastatic adenocarcinoma of the pancreas, subject to certain conditions;
- \$150.0 million upon approval by the FDA of ONIVYDE for the treatment of small-cell lung cancer after failure of first-line chemotherapy;
- \$75.0 million upon approval by the FDA of ONIVYDE for an additional indication unrelated to those described above.

On April 15, 2019, the Company repaid in full all principal, accrued and unpaid interest, fees, costs and expenses under its Loan and Security Agreement (the "Loan Agreement") with Hercules Capital, Inc. ("Hercules") in an aggregate amount equal to \$16.0 million.

In May 2019, the Company monetized certain assets to strengthen its cash position. This includes the sale of its entire equity position in Silver Creek Pharmaceuticals, Inc. ("Silver Creek"), resulting in \$7.8 million in cash, and the sale of laboratory equipment from its research and development operations, resulting in approximately \$1.4 million in cash.

On May 30, 2019, the Company announced the completion of its review of strategic alternatives, following which the Company's board of directors (the "Board") implemented a series of measures designed to extend the Company's cash runway and preserve its ability to capture the potential milestone payments resulting from the Ipsen sale. In connection with that announcement, the Company discontinued the discovery efforts on its remaining preclinical programs: MM-401, an agonistic antibody targeting a novel immuno-oncology target, TNFR2; and MM-201, a highly stabilized agonist-Fc fusion protein targeting death receptors 4 and 5. The Company is seeking potential acquirers for its remaining preclinical and clinical assets.

The Company's termination of its executive management team and all other employees was substantially completed by June 28, 2019 and fully completed by July 12, 2019. As of July 12, 2019, the Company does not have any employees. The Company has engaged external consultants to run the day-to-day operations of the Company. The Company has also entered into consulting agreements with certain former members of its executive management team who are supporting the Company's relationship with current partners, assisting with the potential sale of remaining preclinical and clinical assets, and assisting with certain legal and regulatory matters and the continued wind-down of operations.

On July 12, 2019, the Company completed the sale to Elevation Oncology, Inc. (formerly known as 14ner Oncology, Inc.) ("Elevation") of its anti-HER3 antibody programs, MM-121 (Seribantumab) and MM-111 (the "Elevation sale"). In connection with the Elevation sale, the Company received an upfront cash payment of \$3.5 million. The Company is also eligible to receive up to \$54.5 million in additional potential development, regulatory approval and commercial-based milestone payments, consisting of:

- \$3.0 million for achievement of the primary endpoint in the first registrational clinical study of either MM-121 or MM-111;
- Up to \$16.5 million in total payments for the achievement of various regulatory approval and reimbursement-based milestones in the United States, Europe and Japan; and
- Up to \$35.0 million in total payments for achieving various cumulative worldwide net sales targets between \$100.0 million and \$300.0 million for MM-121 and MM-111.

On July 25, 2019, the Board authorized and declared a special cash dividend of \$20.0 million to holders of the Company's common stock, which was payable on September 5, 2019 to stockholders of record as of the close of business on August 28, 2019.

On November 29, 2019, the Company received the remaining \$5.0 million milestone payment that became payable for the ex-U.S. development and commercialization of ONIVYDE pursuant to a license and collaboration agreement (the "Servier Agreement") between Ipsen and Les Laboratoires Servier SAS (as assignee from Shire plc). The Company entered into the Servier Agreement in 2014, and on April 3, 2017, the Servier Agreement was assigned to Ipsen in connection with the completion of the Ipsen sale.

On December 3, 2019, the Board authorized and declared a special cash dividend of \$6.7 million to holders of the Company's common stock, which was payable on December 23, 2019 to stockholders of record as of the close of business on December 16, 2019.

On March 27, 2020, the Company entered into an Asset Purchase Agreement (the "Celator Agreement") with Celator Pharmaceuticals, Inc. ("Celator"), pursuant to which Celator agreed to purchase certain assets relating to certain of the Company's preclinical nanoliposome programs (the "Celator sale"). The Company and Celator completed the Celator sale simultaneously with the execution of the Celator Agreement. Under the terms of the Celator Agreement, Celator paid to the Company a cash payment of \$2.3 million and reimbursed the Company for \$0.2 million related to certain specified expenses. The Company incurred \$0.4 million expenses related to the Celator sale as of September 30, 2020.

The Company is subject to risks and uncertainties common to companies in the biopharmaceutical industry, including, among other things, development by competitors of new technological innovations, protection of proprietary technology and compliance with government regulations, approval by the FDA and other foreign health agencies to approve any pharmaceutical under development, obtaining insurance reimbursement for any drug if and when approved by regulators, and its ability to secure additional capital to fund operations. None of the Company's product candidates are approved for any indication by the FDA or any other regulatory agency. The Company operates in an environment of rapid change in technology and substantial competition from pharmaceutical and biotechnology companies, among others. In addition, the Company is dependent upon the services of its external consultants for the operation of the Company. The Company's business strategy depends substantially upon its ability to receive future milestone payments from Ipsen and Elevation. Any failure to achieve such milestones or a perception that the milestones may not be achieved will materially and adversely affect the Company and the value of its common stock.

The recent COVID-19 outbreak has created significant volatility and economic disruption and the impact on the Company's future consolidated results of operations is uncertain. See "Management's Discussion and Analysis of Financial Condition and Results of Operations – COVID-19 Update" and "Risk Factors" for further information regarding the impact of the COVID-19 pandemic on the Company's business and financial condition.

In accordance with Accounting Standards Codification ("ASC") 205-40, *Going Concern*, the Company has evaluated whether there are conditions and events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern within one year after the date that the condensed consolidated financial statements are issued. As of September 30, 2020, the Company had an accumulated deficit of \$542.5 million. During the nine months ended September 30, 2020, the Company incurred a net loss of \$1.9 million and used \$2.8 million of cash in operating activities. The Company expects to continue to generate operating losses in the foreseeable future. The Company expects that its cash and cash equivalents of \$15.8 million at September 30, 2020 will allow the Company to continue its operations into 2027, when the Company estimates the longest-term potential Ipsen milestone may be achieved. The continued viability of the Company beyond that point is dependent on its ability to realize milestone payments from its licensed product candidates, raise additional capital to finance its operations or to reduce operating expenses. There can be no assurance that the Company will be successful in receiving future milestone payments or able to obtain sufficient capital to cover its costs on acceptable terms, if at all.

The Company expects that it would seek to finance any future cash needs through a combination of divestitures of its product candidates or other assets, equity offerings and debt financings. There can be no assurance as to the timing, terms or consummation of any divestiture or financing, and the terms of any such financing may adversely affect the holdings or the rights of the Company's stockholders or require the Company to relinquish rights to certain of its revenue streams or product candidates.

# 2. Summary of Significant Accounting Policies

# **Basis of Presentation**

The accompanying condensed consolidated financial statements reflect the operations of Merrimack Pharmaceuticals, Inc. and its wholly owned subsidiaries. All intercompany accounts and transactions have been eliminated.

The condensed consolidated financial statements are unaudited and have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP").

The accounting policies followed in the preparation of the interim condensed consolidated financial statements are consistent in all material respects with those presented in Note 1 to the financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2019.

# Consolidation

The accompanying condensed consolidated financial statements reflect Merrimack Pharmaceuticals, Inc. and its wholly owned subsidiaries.

# **Unaudited Interim Financial Information**

The condensed consolidated balance sheet as of December 31, 2019 was derived from audited financial statements, but does not include all disclosures required by GAAP. The condensed consolidated balance sheet as of September 30, 2020, the condensed consolidated statements of operations and comprehensive loss for the three and nine months ended September 30, 2020 and 2019, the condensed consolidated statements of stockholders' equity for the three and nine months ended September 30, 2020 and 2019 are unaudited. The unaudited interim condensed consolidated financial statements have been prepared on the same basis as the audited annual financial statements and, in the opinion of management, reflect all adjustments, which include only normal recurring adjustments, necessary for the fair statement of the Company's financial position as of September 30, 2020, the results of its operations for the three and nine months ended September 30, 2020 and 2019, its statements of stockholders' equity for the three and nine months ended September 30, 2020 and 2019 and its statements of cash flows for the nine months ended September 30, 2020 and 2019. The financial data and other information disclosed in the notes related to the three and nine months ended September 30, 2020 and 2019 are unaudited. The results for the three and nine months ended September 30, 2020 and 2019 are not necessarily indicative of results to be expected for the year ending December 31, 2020, any other interim periods, or any future year or period.

The unaudited interim financial statements of the Company included herein have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC"). Certain information and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted from this report, as is permitted by such rules and regulations. These unaudited condensed consolidated financial statements should be read in conjunction with the audited financial statements and the notes thereto contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2019 filed with the SEC on March 12, 2020.

#### **Use of Estimates**

The preparation of financial statements in conformity with GAAP requires management to make estimates, assumptions and judgments that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the condensed consolidated financial statements and the reported amounts of expenses during the reporting periods. Significant estimates, assumptions and judgments reflected in these condensed consolidated financial statements include, but are not limited to the valuation of stock-based awards. Estimates are periodically reviewed in light of changes in circumstances, facts and experience. Actual results could differ from the Company's estimates.

# 3. Fair Value of Financial Instruments

The following tables show assets measured at fair value on a recurring basis as of September 30, 2020 and December 31, 2019:

			Septemo			
(in thousands)		Level 1	Le	evel 2		Level 3
Cash equivalents:						
Money market funds	\$	14,443	\$	_	\$	_
Totals	\$	14,443	\$		\$	
(in thousands)		Loval 1		er 31, 2019		Lovel 2
(in thousands)	_	Level 1		er 31, 2019 evel 2		Level 3
Cash equivalents:	<u> </u>	Level 1				Level 3
	\$	Level 1 16,375			\$	Level 3
Cash equivalents:	<u>\$</u> \$		Le	evel 2	\$ \$	Level 3 —

Sentember 30 2020

The Company's cash, prepaid expenses and other current assets, accounts payable and accrued expenses are recorded at cost, which approximates fair value due to their short-term nature.

# 4. Accounts Payable, Accrued Expenses and Other

Accounts payable, accrued expenses and other as of September 30, 2020 and December 31, 2019 consisted of the following:

(in thousands)	September 30, 2020	December 31, 2019
Accounts payable	\$ 50	\$ 271
Accrued goods and services	348	372
Accrued clinical trial costs	128	320
Accrued drug purchase costs	371	371
Accrued restructuring expenses	7	66
Deferred tax incentives	1,314	1,314
Total accounts payable, accrued expenses and other	\$ 2,218	\$ 2,714

# 5. Stock-Based Compensation

The Company's 2011 Stock Incentive Plan (the "2011 Plan") is administered by the Company's Board of Directors and permits the Company to grant incentive and non-qualified stock options, stock appreciation rights, restricted stock, restricted stock units and other stock-based awards.

The Company's board of directors authorized and declared a special cash dividend of \$20.0 million to holders of the Company's common stock, which was payable on September 5, 2019 to stockholders of record as of the close of business on August 28, 2019. The board of directors determined, in accordance with the adjustment provision of the 2011 Plan, that the special cash dividend was unusual and non-recurring and that appropriate adjustment to the stock options to purchase shares of the Company's common stock outstanding under the 2011 Plan was required. The Company treated this adjustment as a modification to the original stock option grant because the terms of the agreements were modified in order to preserve the value of the option awards after a large non-recurring cash dividend. These options were amended to decrease the exercise price and increase the shares subject to the stock option. However, as the fair value of the underlying stock decreased more than the exercise price upon modification, and the result was a decrease in the fair value of such options. Accordingly, no incremental value was provided and no additional compensation cost was recorded by the Company.

There were 22,000 options granted during the three and nine months ended September 30, 2020. The weighted-average grant date fair value per share of stock options granted during the three and nine months ended September 30, 2020 was \$1.90. The weighted-average grant date fair value per share of stock options granted during the three and nine months ended September 30, 2019 was \$3.53. At September 30, 2020, there were 1.5 million shares remaining available for grant under the 2011 Plan.

The fair value of stock options granted to employees during the nine months ended September 30, 2020 and 2019 was estimated at the date of grant using the following assumptions:

	Nine Months September	
	2020	2019
Risk-free interest rate	0.2%	1.8%
Expected dividend yield	0%	0%
Expected term	5.3 years	5.4 years
Expected volatility	67%	67%

The Company recognized stock-based compensation expense during the three and nine months ended September 30, 2020 and 2019 as follows:

	Three Months Ended September 30,						onths Ended ember 30,		
(in thousands)		2020		2019		2020		2019	
Research and development expenses	\$	_	\$	_	\$	_	\$	223	
General and administrative expenses		400		703		1,348		1,561	
Total stock-based compensation expenses	\$	400	\$	703	\$	1,348	\$	1,784	

#### 6. Net Loss Per Common Share

Basic net loss per share is calculated by dividing the net loss attributable to the Company by the weighted-average number of common shares outstanding during the period.

Diluted net loss per share is computed by dividing the net loss attributable to the Company by the weighted-average number of dilutive common shares outstanding during the period. Dilutive shares outstanding is calculated by adding to the weighted shares outstanding any potential (unissued) shares of common stock from outstanding stock options based on the treasury stock method. Outstanding stock options were not included in the diluted net loss per share calculation because the options were out of the money or to do so would have been antidilutive (i.e., the total proceeds upon exercise would have exceeded the market value of the underlying common shares). In a period when a net loss is reported, all common stock equivalents are excluded from the calculation because they would have an anti-dilutive effect, meaning the loss per share would be reduced. Therefore, in periods where a loss is reported, there is no difference in basic and dilutive loss per share.

Stock options are excluded from the calculation of diluted loss per share because the net loss for the three and nine months ended September 30, 2020 and 2019 causes such securities to be anti-dilutive. Outstanding options excluded from the calculation of diluted loss per share for the three and nine months ended September 30, 2020 and 2019 are shown in the chart below:

	Three Month Septembe		Nine Months Ended September 30,		
(in thousands)	2020	2019	2020	2019	
Outstanding options to purchase common stock	1,899	1,781	1,899	1,781	

# 7. Restructuring Activities

On November 7, 2018, the Company announced that it was implementing a reduction in headcount as part of a corporate restructuring. The accrued balance as of December 31, 2019 approximated to \$0.1 million.

No additional restructuring expenses were recognized during the three and nine months ended September 30, 2020. During the three months ended September 30, 2019, the Company reversed restructuring expenses of \$0.1 million, consisting of one-time employee termination benefits of \$0.1 million recorded in general and administrative expense. During the nine months ended September 30, 2019, the Company recognized additional restructuring expenses of \$4.8 million, consisting of one-time employee termination benefits of \$2.0 million recorded in research and development expense and \$2.8 million recorded in general and administrative expense. These one-time employee termination benefits are comprised of severance, benefits and related costs, all of which are expected to result in cash expenditures.

The Company paid and adjusted approximately less than \$0.1 million and \$0.1 million of these restructuring expenses during the three and nine months ended September 30, 2020, respectively. The remaining payments of less than \$0.1 million will be paid during the three months ended December 31, 2020. During the three and nine months ended September 30, 2019, the Company paid approximately \$0.8 million and \$5.6 million of these restructuring expenses, respectively.

The following table summarizes the charges related to the restructuring activities as of September 30, 2020 and 2019:

(in thousands)	Accr Restruc Expen <u>December</u>	cturing ses at	Expen	ses	Payme	ess: nts and tments	Res Ex	Accrued structuring spenses at nber 30, 2020
Severance, benefits and related costs due to workforce								
reduction	\$	66	\$	_	\$	(59)	\$	7
Totals	\$	66	\$		\$	(59)	\$	7
	10							

(in thousands)	Accrued Restructuring Expenses at December 31, 2018 Expenses			1	Less: Payments	Accrued Restructuring Expenses at September 30, 2019		
Severance, benefits and related costs due to workforce						<u> </u>		
reduction	\$	921	\$	4,825	\$	(5,624)	\$	122
Totals	\$	921	\$	4,825	\$	(5,624)	\$	122

# 8. Recent Accounting Pronouncements

In June 2016, the Financial Accounting Standards Board (the "FASB") issued Accounting Standards Update ("ASU") No. 2016-13, *Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*, which represents a new credit loss standard that will change the impairment model for most financial assets and certain other financial instruments. Specifically, this guidance will require entities to utilize a new "expected loss" model as it relates to trade and other receivables. In addition, entities will be required to recognize an allowance for estimated credit losses on available-for-sale debt securities, regardless of the length of time that a security has been in an unrealized loss position. This guidance will be effective for annual reporting periods beginning after December 15, 2019, including interim periods within those annual reporting periods, and early adoption is permitted. The new guidance was adopted on January 1, 2020 and it did not have a material impact on the Company's condensed consolidated financial statements.

In August 2018, the FASB issued ASU No. 2018-13, *Disclosure Framework – Changes to the Disclosure Requirements for Fair Value Measurement* ("ASU 2018-13"). This standard eliminates, adds and modifies certain disclosure requirements for fair value measurements as part of its disclosure framework project. ASU 2018-13 is effective for annual reporting periods beginning after December 15, 2019 and interim periods within those annual periods and early adoption is permitted. The new guidance was adopted on January 1, 2020 and it did not have a material impact on the Company's condensed consolidated financial statements.

From time to time, new accounting pronouncements are issued by the FASB or other standard setting bodies that the Company adopts as of the specified effective date. Unless otherwise discussed above, the Company does not believe that the adoption of recently issued standards has or may have a material impact on the Company's condensed consolidated financial statements or disclosures.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The following discussion of our financial condition and results of operations should be read in conjunction with our financial statements and the notes to those financial statements appearing elsewhere in this Quarterly Report on Form 10-Q and the audited consolidated financial statements and notes thereto and management's discussion and analysis of financial condition and results of operations for the year ended December 31, 2019 included in our Annual Report on Form 10-K. This discussion contains forward-looking statements that involve significant risks and uncertainties. As a result of many factors, such as those set forth in Part II, Item 1A. Risk Factors of this Quarterly Report on Form 10-Q, which are incorporated herein by reference, our actual results may differ materially from those anticipated in these forward-looking statements.

### Overview

We are a biopharmaceutical company based in Cambridge, Massachusetts that is eligible to receive up to \$450.0 million in contingent milestone payments related to our sale of ONIVYDE® to Ipsen in April 2017 and up to \$54.5 million in contingent milestone payments related to our sale of MM-121 and MM-111 to Elevation in July 2019. We do not have any ongoing research or development activities and are seeking potential acquirers for our remaining preclinical and clinical assets. We do not have any employees and instead use external consultants for the operation of our company.

On April 3, 2017, we completed the Ipsen sale. In connection with the Ipsen sale, we are eligible to receive up to \$450.0 million in additional regulatory approval-based milestone payments. We entered into the Servier Agreement in 2014, and on April 3, 2017, the Servier Agreement was assigned to Ipsen in connection with the completion of the Ipsen sale. We have received all \$33.0 million in milestone payments under the Servier Agreement.

We are eligible to receive up to \$450.0 million in potential additional milestone payments resulting from the Ipsen sale consist of:

- \$225.0 million upon approval by the FDA, of ONIVYDE for the first-line treatment of metastatic adenocarcinoma of the pancreas, subject to certain conditions:
- \$150.0 million upon approval by the FDA of ONIVYDE for the treatment of small-cell lung cancer after failure of first-line chemotherapy;
- \$75.0 million upon approval by the FDA of ONIVYDE for an additional indication unrelated to those described above.

On May 30, 2019, we announced the completion of our review of strategic alternatives, following which our board of directors implemented a series of measures which we believe allow us to extend our cash runway into 2027 and preserve our ability to capture the potential milestone payments resulting from the Ipsen sale. We have based this estimate on assumptions that may prove to be wrong, and we could use our financial resources sooner than we currently expect. In connection with that announcement, we discontinued the discovery efforts on our remaining preclinical programs: MM-401, an agonistic antibody targeting a novel immuno-oncology target, TNFR2; and MM-201, a highly stabilized agonist-Fc fusion protein targeting death receptors 4 and 5. We are seeking potential acquirers for our remaining preclinical and clinical assets.

The termination of our executive management team and all other employees was substantially completed by June 28, 2019 and fully completed by July 12, 2019. As of July 12, 2019, we do not have any employees. We have engaged external consultants to run our day-to-day operations. We have also entered into consulting agreements with certain former members of our executive management team who are supporting our relationship with current partners, assisting with the potential sale of remaining preclinical and clinical assets, and assisting with certain legal and regulatory matters and the continued wind-down of operations.

On April 15, 2019, we repaid in full all principal, accrued and unpaid interest, fees, costs and expenses under Loan Agreement, with Hercules, in an aggregate amount equal to \$16.0 million.

In May 2019, we monetized certain assets to strengthen our cash position. This included the sale of our entire equity position in Silver Creek, resulting in \$7.8 million in cash, and the sale of laboratory equipment from our research and development operations, resulting in approximately \$1.4 million in cash.

On July 12, 2019, we completed the Elevation sale, of our anti-HER3 antibody programs, MM-121 (Seribantumab) and MM-111. In connection with the Elevation sale, we received an upfront cash payment of \$3.5 million and are eligible to receive up to \$54.5 million in additional potential development, regulatory approval and commercial-based milestone payments, consisting of:

- \$3.0 million for achievement of the primary endpoint in the first registrational clinical study of either MM-121 or MM-111;
- Up to \$16.5 million in total payments for the achievement of various regulatory approval and reimbursement-based milestones in the United States, Europe and Japan; and
- Up to \$35.0 million in total payments for achieving various cumulative worldwide net sales targets between \$100.0 million and \$300.0 million for MM-121 and MM-111.

On July 25, 2019, our board of directors announced, authorized and declared a special cash dividend of \$20.0 million to holders of our common stock. The special dividend was payable on September 5, 2019 to stockholders of record as of the close of business on August 28, 2019. The special dividend resulted in a decrease to additional paid-in capital.

On December 3, 2019, our board of directors announced, authorized and declared a special cash dividend of \$6.7 million to holders of our common stock. The special dividend was payable on December 23, 2019 to stockholders of record as of the close of business on December 16, 2019. The special dividend resulted in a decrease to additional paid-in capital.

On March 27, 2020, we entered into the Celator Agreement, pursuant to which Celator agreed to purchase certain assets (the "transferred assets"), relating to certain of our preclinical nanoliposome programs, (the "Celator sale"). We completed the Celator sale simultaneously with the execution of the Celator Agreement. Under the terms of the Celator Agreement, Celator paid to us a cash payment of \$2.3 million, reimbursed us for \$0.2 million related to certain specified expenses and assumed certain liabilities with respect to the transferred assets. We incurred \$0.4 million expenses related to the Celator sale as of September 30, 2020.

We previously devoted substantially all of our resources to our drug discovery and development efforts, including conducting clinical trials for our product candidates, protecting our intellectual property and providing general and administrative support for these operations. We have financed our operations primarily through private placements of convertible preferred stock, collaborations, public offerings of our securities, secured debt financings, sales of ONIVYDE and the Ipsen sale.

As of September 30, 2020, we had unrestricted cash and cash equivalents of \$15.8 million. We expect that our cash and cash equivalents as of September 30, 2020 will be sufficient to continue our operations into 2027, which we estimate is the maximum period of time needed to achieve the longest-term potential milestone.

As of September 30, 2020, we had an accumulated deficit of \$542.5 million. Our net loss was \$1.9 million and \$20.6 million for the nine months ended September 30, 2020 and 2019, respectively. We do not expect to have any research and development expenses going forward. We do not expect to be profitable from our continuing operations in the future.

# **COVID-19 Update**

A new strain of novel coronavirus which causes a severe respiratory disease ("COVID-19") was identified in 2019, and subsequently declared a pandemic in 2020 by the World Health Organization, affecting the populations of the United States as well as many foreign countries. The recent COVID-19 outbreak has created significant volatility and economic disruption and the impact on our future operations and financial position is uncertain. The extent to which COVID-19 impacts Ipsen and Elevation depends on numerous evolving factors that we may not be able to accurately predict, including: the duration and scope of the pandemic; government actions taken in response to the pandemic; the impact on research, clinical trials and regulatory activities; the impact on Ipsen and Elevation's operations and financial condition; and other items identified under "Risk Factors" below, all of which are uncertain and cannot be predicted. While we do not currently anticipate that the current COVID-19 pandemic will affect our organization's ability to conduct its activities, Ipsen and Elevation may be impacted by government actions, orders and policies regarding the COVID-19 pandemic, including temporary closures of non-essential businesses, delays in conducting clinical trials, delays in filing for and obtaining regulatory approvals, shelter-in-place orders, and travel, social distancing and quarantine policies, the implementation and enforcement of which vary from state to state and country to country. Future events related to the pandemic and the economic impact of the pandemic could have a material adverse effect on our financial condition, liquidity and results of operations.

# **Financial Operations Overview**

#### Research and development expenses

Research and development expenses consisted of costs associated with our preclinical research activities, conduct of clinical trials, manufacturing development efforts and activities related to regulatory filings. Our research and development expenses consisted of:

- employee salaries and related expenses, which included stock-based compensation and benefits for the personnel involved in our drug discovery and development activities;
- external research and development expenses incurred under agreements with third-party contract research organizations and investigative sites;
- manufacturing material expense for third-party manufacturing organizations and consultants, including costs associated with manufacturing product prior to product approval;
- · license fees for and milestone payments related to in-licensed products and technologies; and
- facilities, depreciation and other allocated expenses, which included direct and allocated expenses for rent and maintenance of facilities, depreciation of leasehold improvements and equipment, and laboratory and other supplies.

We expensed research and development costs as incurred. During the second quarter of 2019, we ceased all research and development activities related to all of our programs listed above and are actively pursuing the sale of any of our remaining program assets.

# General and administrative expenses

General and administrative expenses consist primarily of salaries and other related costs for personnel, including stock-based compensation expenses and benefits, legal, intellectual property, business development, finance, information technology, corporate communications, investor relations and human resources departments. Other general and administrative expenses include costs for employee training and development, board of director's costs, depreciation, insurance expenses, facility-related costs not otherwise included in research and development expenses, legal and professional fees, and accounting and information technology services fees.

# Restructuring expenses

As a result of the corporate restructuring activities we announced on November 7, 2018, April 30, 2019 and May 30, 2019, we had an accrued restructuring balance of approximately \$0.1 million as of December 31, 2019. We had no restructuring expenses for the three and nine months ended September 30, 2020. The remaining less than \$0.1 million in accrued restructuring expenses as of September 30, 2020 will be paid in the fourth quarter of 2020. We reversed total restructuring expenses of \$0.1 million and recognized total restructuring expenses of \$4.9 million for the three and nine months ended September 30, 2019, respectively, related to one-time employee termination benefits comprised of severance, benefits and related costs, all of which are expected to result in cash expenditures. Approximately \$0.8 million and \$5.6 million in payments were made during the three and nine months ended September 30, 2019, respectively.

# Interest income

Interest income consists primarily of interest income associated with our marketable securities and money market fund.

# Interest expense

Interest expense for the nine months ended September 30, 2019 consisted primarily of cash and non-cash interest related to the Loan Agreement with Hercules that we entered into on July 2, 2018. We terminated the Loan Agreement with Hercules on April 15, 2019 and thus had no interest expense during the three and nine months ended September 30, 2020.

# Other income, net

Other income, net for three and nine months ended September 30, 2019 consisted primarily of our proportionate share of losses from our equity method investment in Silver Creek as well as the gain we recorded upon the sale of the investment in the second quarter of 2019.

# **Critical Accounting Policies and Significant Judgments and Estimates**

Our management's discussion and analysis of our financial condition and results of operations is based on our condensed consolidated financial statements, which we have prepared in accordance with the rules and regulations of the SEC and GAAP. The preparation of these condensed consolidated financial statements requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported expenses during the reporting periods. We evaluate our estimates and judgments on an ongoing basis. We base our estimates on historical experience and on various other factors that we believe are reasonable under the circumstances, the results of which form the basis for making judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. Our actual results may differ from these estimates under different assumptions or conditions.

Our critical accounting policies and the methodologies and assumptions we apply under them have not materially changed since March 12, 2020, the date we filed our Annual Report on Form 10-K for the year ended December 31, 2019. For more information on our critical accounting policies, refer to our Annual Report on Form 10-K for the year ended December 31, 2019.

# **Results of Operations**

# Comparison of the three months ended September 30, 2020 and 2019

		Three Months Ended September 30,				
(in thousands)	2020		2019			
Operating expenses:						
General and administrative expenses	\$	1,007	\$	4,346		
Gain on sales of assets				(3,500)		
Total operating expenses		1,007		846		
Loss from operations		(1,007)		(846)		
Interest income		1		140		
Other income, net				1		
Net loss	\$	(1,006)	\$	(705)		

# Research and development expenses

We have ceased all research and development activities and no research and development expenses were recognized for the three months ended September 30, 2020. We do not expect to incur any research and development expenses in future periods.

# General and administrative expenses

General and administrative expenses were \$1.0 million for the three months ended September 30, 2020 compared to \$4.3 million for the three months ended September 30, 2019, a decrease of \$3.3 million, or 76%. This decrease was primarily attributable to the timing of corporate expenses, reduced headcount levels and recognition of restructuring expenses related to the April 30, 2019 and May 30, 2019 restructuring announcements.

# Gain on sales of assets

Gain on sales of assets was \$3.5 million for the three months ended September 30, 2019, was attributable to the sale of our anti-HER3 antibody programs, MM-121 (seribantumab) and MM-111 to Elevation Oncology, Inc. in July 2019. There was no sale of assets during the three months ended September 30, 2020.

# Interest income

Interest income was less than \$0.1 million for the three months ended September 30, 2020 compared to \$0.1 million for the three months ended September 30, 2019, primarily attributable to the lower interest rate and lower interest bearing cash and cash equivalents balance.

# Other income, net

There was no other income, net for the three months ended September 30, 2020. Other income, net was less than \$0.1 million of income for the three months ended September 30, 2019, represents net foreign exchange gains.

# Comparison of the nine months ended September 30, 2020 and 2019

		Nine Months Ended September 30,		
(in thousands)		2020		2019
Operating expenses:				
Research and development expenses	\$	_	\$	11,100
General and administrative expenses		4,126		13,958
Gain on sales of assets		(2,139)		(4,910)
Total operating expenses		1,987		20,148
Loss from continuing operations		(1,987)		(20,148)
Interest income		49		712
Interest expense		_		(1,527)
Other income, net		18		370
Net loss	\$	(1,920)	\$	(20,593)

# Research and development expenses

We have ceased all research and development activities and no research and development expenses were recognized for the nine months ended September 30, 2020 compared to \$11.1 million for the nine months ended September 30, 2019, a decrease of \$11.1 million, or 100%. We do not expect to incur any research and development expenses in future periods.

# General and administrative expenses

General and administrative expenses were \$4.1 million for the nine months ended September 30, 2020 compared to \$14.0 million for the nine months ended September 30, 2019, a decrease of \$9.8 million, or 70%. This decrease was primarily attributable to the reduced headcount levels and recognition of restructuring expenses related to the April 30, 2019 and May 30, 2019 restructuring announcements.

# Gain on sales of assets

Gain on sales of assets was \$2.1 million for the nine months ended September 30, 2020, primarily attributable to the Celator sale. Gain on sales of assets was \$4.9 million for the nine months ended September 30, 2019, primarily attributable to \$3.5 million sale of our anti-HER3 antibody programs, MM-121 (seribantumab) and MM-111 to Elevation Oncology, Inc. and \$1.4 million sales of our laboratory equipment and office furniture.

# Interest income

Interest income was less than \$0.1 million for the nine months ended September 30, 2020 compared to \$0.7 million for the nine months ended September 30, 2019, primarily attributable to the interest income associated with our marketable securities and interest bearing cash and cash equivalents accounts.

# Interest expense

Interest expense was \$1.5 million for the nine months ended September 30, 2019, which primarily represents the \$1.0 million loss on extinguishment we recorded upon repayment of the loan agreement with Hercules. We do not expect to incur interest expense in the future.

# Other income, net

Other income, net was less than \$0.1 million of income for the nine months ended September 30, 2020, primarily due to other miscellaneous income. Other income, net was \$0.4 million of income for the nine months ended September 30, 2019 primarily attributable to the \$1.4 million gain we recorded on the sale of our equity method investment in Silver Creek offset by our proportionate share of Silver Creek's losses that we recorded prior to the sale of our investment.

# **Liquidity and Capital Resources**

#### Sources of liquidity

We have financed our operations through September 30, 2020 primarily through private placements of convertible preferred stock, collaborations, public offerings of our securities, secured debt financings, sales of our common stock and sales of our commercial and in-process research and development assets. As of September 30, 2020, we had unrestricted cash and cash equivalents of \$15.8 million.

#### Cash flows

The following table provides information regarding our cash flows for the nine months ended September 30, 2020 and 2019:

	Nine Months Ended September 30,		
(in thousands)	2020		2019
Net cash used in operating activities	\$ (2,849)	\$	(28,728)
Net cash provided by investing activities	2,139		64,825
Net cash used in financing activities	 (56)		(35,902)
Net (decrease) increase in cash, cash equivalents and restricted cash	\$ (766)	\$	195

# Operating activities

Cash used in operating activities of \$2.8 million during the nine months ended September 30, 2020 was primarily a result of our \$1.9 million net loss from operations and an increase in assets and liabilities of \$0.1 million. The increase in operating assets and liabilities during the nine months ended September 30, 2020 was primarily driven by decreases to accounts payable, accrued expenses and other expenses due to timing of payments and increase in prepaid expenses and other assets. This increase was offset by non-cash items, including a \$2.1 million gain on the sale of in-process research and development, offset by \$1.3 million of stock-based compensation expense.

Cash used in operating activities of \$28.7 million during the nine months ended September 30, 2019 was primarily a result of our \$20.6 million net loss from operations and a net decrease in assets and liabilities of \$7.1 million. The net decrease in operating assets and liabilities during the nine months ended September 30, 2019 was primarily driven by decreases in accounts payable, accrued expenses and other and an increase to prepaid expenses and other assets. This decrease was offset by non-cash items, including \$2.2 million in depreciation, \$1.8 million of stock-based compensation expense and \$1.0 million of loss on extinguishment of debt and amortization, offset by \$3.5 million gain on sale of in progress research and development asset, \$2.0 million gain on disposal of fixed assets and \$0.4 million in gain on equity method investment.

# Investing activities

Cash provided by investing activities of \$2.1 million during the nine months ended September 30, 2020 was primarily due to net proceeds on the Celator sale of in-process research and development totaling \$2.1 million.

Cash provided by investing activities of \$64.8 million during the nine months ended September 30, 2019 was primarily due to proceeds from maturities and sales of marketable securities totaling \$51.5 million, proceeds from sale of equity method investment totaling \$7.8 million, proceeds on sale of in progress research and development asset totaling \$3.5 million and proceeds on sale of equipment totaling \$2.0 million.

# Financing activities

Cash used in financing activities of \$0.1 million during the nine months ended September 30, 2020 represents the repayment of other liability in July 2020.

Cash used in financing activities of \$35.9 million during the nine months ended September 30, 2019 was primarily due to the cash dividend paid of \$20.0 million and repayment of debt of \$15.0 million and payment of debt extinguishment costs of approximately \$1.0 million.

# Funding requirements

We have incurred significant expenses and operating losses to date. On May 30, 2019, we announced the completion of our review of strategic alternatives, following which our board of directors implemented a series of measures designed to extend our cash runway into 2027 and preserve our ability to capture the potential milestone payments resulting from the Ipsen sale. In connection with that announcement, we discontinued the discovery efforts on our remaining preclinical programs and implemented a reduction in headcount resulting in the termination of all remaining employees as of July 12, 2019. Our future capital requirements will depend on many factors, including:

- the timing and amount of potential milestone payments related to ONIVYDE that we may receive from Ipsen;
- the timing and amount of potential milestone payments that we may receive from Elevation;
- the timing and amount of any special dividend to our stockholders that our board of directors may declare;
- the timing and amount of general and administrative expenses required to continue to operate our company;
- the extent to which we owe any taxes for current, future or prior periods, including as a result of any audits by taxing authorities;
- the costs associated with operating as a public company and maintaining compliance with exchange listing and SEC requirements;
- whether we realize the anticipated cost savings in connection with our restructuring efforts;
- our ability to successfully divest our product candidates and other assets;
- · the extent to which we invest in any future research or development activities of our product candidates; and
- the extent to which we acquire or invest in businesses, products and technologies.

We expect that we would seek to finance any future cash needs through a combination of divestitures of our remaining product candidates or other assets, equity offerings and debt financings. There can be no assurance as to the timing, terms or consummation of any divestiture or financing. We do not have any committed external sources of funds. To the extent that we raise additional capital through the sale of equity or convertible debt securities, the ownership interest of our stockholders will be diluted, and the terms of these securities may include liquidation or other preferences that adversely affect the rights of our stockholders. Debt financing, if available, may involve agreements that include covenants limiting or restricting our ability to take specific actions, such as incurring additional debt, making capital expenditures or declaring dividends. If we raise additional funds through arrangements with third parties, we may have to relinquish valuable rights to our future revenue streams or product candidates.

# **Contractual Obligations and Commitments**

There were no material changes to our contractual obligations and commitments described under Management's Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the year ended December 31, 2019, as filed with the SEC on March 12, 2020.

# **Off-Balance Sheet Arrangements**

We did not have during the periods presented, and we do not currently have, any off-balance sheet arrangements, as defined under SEC rules.

# **Recent Accounting Pronouncements**

See Note 8, "Recent Accounting Pronouncements," in the accompanying notes to the condensed consolidated financial statements for a full description of recent accounting pronouncements.

# Item 3. Quantitative and Qualitative Disclosures About Market Risk.

We invest in a variety of financial instruments, principally cash deposits, money market funds, securities issued by the U.S. government and its agencies and corporate debt securities. The goals of our investment policy are preservation of capital, fulfillment of liquidity needs and fiduciary control of cash and investments. We also seek to maximize income from our investments without assuming significant risk.

Our primary exposure to market risk is interest income sensitivity, which is affected by changes in the general level of interest rates, particularly because our investments are in short-term marketable securities. Due to the short-term duration of our investment portfolio and the low risk profile of our investments, an immediate 10% change in interest rates would not have a material effect on the fair market value of our portfolio. We have the ability and intention to hold our investments until maturity, and therefore, we would not expect our operating results or cash flows to be affected to any significant degree by the effect of a sudden change in market interest rates on our investment portfolio.

We do not currently have any auction rate or mortgage-backed securities. We do not believe our cash, cash equivalents and marketable securities have significant risk of default or illiquidity, however we cannot provide absolute assurance that in the future our investments will not be subject to adverse changes in market value.

#### Item 4. Controls and Procedures.

#### **Evaluation of Disclosure Controls and Procedures**

Our management, with the participation of our principal executive and financial officer, evaluated the effectiveness of our disclosure controls and procedures as of September 30, 2020. The term "disclosure controls and procedures," as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act means controls and other procedures of a company that are designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the company's management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure. Management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives and management necessarily applies its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Based on the evaluation of our disclosure controls and procedures as of September 30, 2020, our principal executive and financial officer concluded that, as of such date, our disclosure controls and procedures were effective at the reasonable assurance level.

# **Changes in Internal Control Over Financial Reporting**

No change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) occurred during the three months ended September 30, 2020 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### **PART II**

### OTHER INFORMATION

#### Item 1A. Risk Factors.

In addition to the other information set forth in this Quarterly Report on Form 10-Q, you should carefully consider the factors discussed under the caption "Risk Factors" that appear in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2019, which was filed with the SEC on March 12, 2020 (the "2019 Annual Report on Form 10-K"). There have been no material changes from the risk factors previously disclosed in the 2019 Annual Report on Form 10-K, except the following:

The ongoing COVID-19 pandemic may delay or otherwise adversely impact our ability to realize potential milestone payments from the Ipsen sale and the Elevation sale and create other additional risks which could have material and adverse impacts on our business, financial condition, liquidity and results of operations.

We are unable to accurately predict the full impact that the ongoing coronavirus ("COVID-19") pandemic will have on our financial condition due to numerous factors that are not within our control, including the duration and severity of the outbreak. Specifically, stay-at-home orders, business closures, travel restrictions, supply chain disruptions and employee and clinical trial participant illness or quarantines could result in disruptions to Ipsen and Elevations' ability to conduct research, preclinical, clinical and/or regulatory activities that are required to trigger potential milestone payments to us. If these activities are significantly delayed, the attainment of any milestone payments we might receive would also likely be delayed. The COVID-19 pandemic may also significantly affect our ability to sell any remaining preclinical assets due to the inability of potential partners to obtain capital or otherwise complete a transaction. In addition, the COVID-19 pandemic has resulted in ongoing volatility in financial markets. If our access to capital is restricted or associated borrowing costs increase as a result of developments in financial markets relating to the COVID-19 pandemic, our financial condition could be adversely impacted if we seek to raise equity and/or debt financing. At this time, we do not believe that the COVID-19 pandemic will have a significant impact on our current day-to-day operations or our near-term financial condition.

Item 6.	Exhibits.
Exhibit Number	Description of Exhibit
31.1*	Certification of Principal Executive Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2*	Certification of Principal Financial Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1+	Certification of Principal Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2+	Certification of Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS*	XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document
101.SCH*	Inline XBRL Taxonomy Extension Schema Document
101.CAL*	Inline XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF*	Inline XBRL Taxonomy Extension Definition Linkbase Document
101.LAB*	Inline XBRL Taxonomy Extension Label Linkbase Document
101.PRE*	Inline XBRL Taxonomy Extension Presentation Linkbase Document
104*	Cover Page Interactive Data File (embedded within the Inline XBRL document)
* Filed	herewith.
+ Furn	ished herewith.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: November 4, 2020

# MERRIMACK PHARMACEUTICALS, INC.

By: /s/ Gary L. Crocker

Gary L. Crocker President

(Principal Executive and Financial Officer)

# **CERTIFICATIONS**

# I, Gary L. Crocker, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Merrimack Pharmaceuticals, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 4, 2020 /s/ Gary L. Crocker

Gary L. Crocker President (Principal Executive Officer)

# **CERTIFICATIONS**

# I, Gary L. Crocker, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Merrimack Pharmaceuticals, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 4, 2020 /s/ Gary L. Crocker

Gary L. Crocker President (Principal Financial Officer)

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350,

# AS ADOPTED PURSUANT TO

# SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of Merrimack Pharmaceuticals, Inc. (the "Company") for the period ended September 30, 2020 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned, Gary L. Crocker, President of the Company, hereby certifies, pursuant to 18 U.S.C. Section 1350, that to his knowledge:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 4, 2020 /s/ Gary L. Crocker

Gary L. Crocker President (Principal Executive Officer)

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350,

# AS ADOPTED PURSUANT TO

# SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of Merrimack Pharmaceuticals, Inc. (the "Company") for the period ended September 30, 2020 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned, Gary L. Crocker, President of the Company, hereby certifies, pursuant to 18 U.S.C. Section 1350, that to her knowledge:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 4, 2020 /s/ Gary L. Crocker

Gary L. Crocker President (Principal Financial Officer)